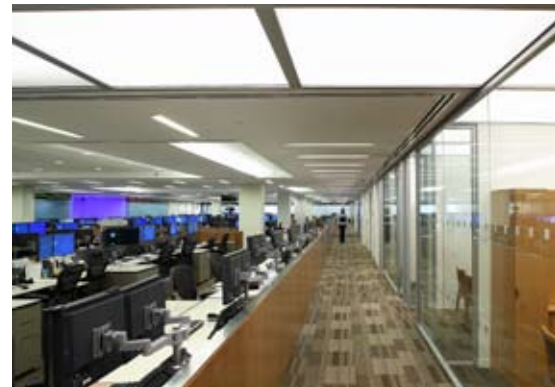


## Mancini•Duffy

Wachovia Securities  
New York, New York



America's third largest brokerage group, Wachovia Securities is a national firm and affiliate of Wachovia Corporation whose culture reflects regional firms from which it evolved. Demonstrating its sensitivity to New York, the firm recently opened its five-floor, 176,500-square-foot, Manhattan facility, designed by Mancini•Duffy, in Mies van der Rohe's iconic Seagram Building (1958). The building's landmark status imposed challenges well beyond the requirements of a state-of-the-art work-

place for 1,130 employees. Due to the curtainwall's transparency, every interior element visible from outside had to meet the Landmarks Preservation Commission's stringent standards. Examples included the identical replacement of Seagram's distinctive luminous ceilings after ductwork was installed for an extensive HVAC system, the installation of the system's new generators and chillers, which could not be seen from street-level, and the lowering of raised floors on three trading floors

with 600 desks—again, acknowledging the luminous ceiling—by eliminating CPUs in favor of blade servers in "super IDF" rooms, centralizing most of the heat load. The monolithic interior design, featuring reception, client conference center, offices, conference rooms and interconnecting stair in addition to trading rooms, completes the setting with perimeter office glass fronts, wood veneers, white lacquer and modern furnishings, including furniture designed by Mies himself.

**Clockwise from top left:** Reception, conference room, typical work station, trading floor, interconnecting stair.

**Opposite:** Corridor into workspace with branding elements.  
**Photography:** Peter Paige Photography.



## Mancini•Duffy

Capital One  
Headquarters  
McLean, Virginia



Growing companies seeking facilities designed for change can learn much from the recent renovation and expansion of Capital One's 2,000-person, 14-floor, 490,000-square-foot headquarters, in McLean, Virginia, designed by Mancini•Duffy. Established in 1995, Capital One, a financial services company serving customers in the United States, United Kingdom and Canada, has become a Fortune 200 company in less than a decade. The project's objective has been to help the existing headquarters support projected growth, reflect corporate culture and facilitate business models. One major program element, the Future of Work, transforms office floors into non-hierarchical spaces that eliminate most enclosed offices in favor of open teaming areas and an open desking system. The

component, features a new, 450-seat auditorium that can convert into a smaller venue. In addition, the Retail Replan creates a new, two-story, street-like main entry lobby linking the entry, garage, security area, elevator core and conference center with such amenities as a Capital One Bank branch, fitness center, coffee shop and concierge services. Praising the outcome, Barry Mark, group manager, Capital One Services, Corporate Real Estate, says, "We have found Mancini•Duffy to be consistently attentive to our design concerns, our budgets and our schedules."

**Clockwise from top left:** Coat check desk in atrium, second floor lecture hall break areas facing atrium, typical office space, lecture Hall.

**Opposite:** Atrium showing wall scrim before conference rooms.

**Photography:** Mark Ballogg/  
Ballogg Photography, Inc.

